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**SUPERIOR COURT OF WASHINGTON IN AND FOR KING COUNTY**

<p>CHONG and MARILYN YIM, KELLY          LYLES, BETH BYLUND, CNA          APARTMENTS, LLC, and EILEEN, LLC,</p> <p style="text-align: center;">Plaintiffs,</p> <p>v.</p> <p>THE CITY OF SEATTLE, a Washington          Municipal corporation,</p> <p style="text-align: center;">Defendant.</p>	<p style="text-align: center;">Case No. 17-2-05595-6 - SEA</p> <p style="text-align: center;"><b>PLAINTIFFS' RESPONSE TO CITY'S          MOTION FOR SUMMARY JUDGMENT          AND REPLY IN SUPPORT OF          PLAINTIFFS' MOTION FOR          SUMMARY JUDGMENT</b></p>
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**INTRODUCTION AND RELIEF REQUESTED**

*Manufactured Housing Communities of Washington v. State*, contrary to the City’s claim, is a clear majority decision that controls the Yims’ takings claim. 142 Wn.2d 347, 13 P.3d 183 (2000). Likewise, the “unduly oppressive” test that validates the Yims in their due process claim remains good law, contrary to the City’s assertions. The Yims request that this Court grant their motion for summary judgment and deny the City’s cross-motion.

**CORRECTIONS TO CITY’S STATEMENT OF FACTS**

The City contends that the first-in-time rule is reasonable and necessary to combat the possibility of implicit bias. But the stipulated facts and record do not support that contention.

Chong and MariLyn Yim, Kelly Lyles, Beth Bylund, Eileen, LLC, and CNA Apartments, LLC, are small-time landlords in Seattle. *See* SF ¶¶ 3-4. Under the City’s first-in-time rule, they have no choice but to offer up their rental property to the first applicant who meets their written rental criteria. *See* SMC 14.08.050(A)(4). They must do so even if factors arise after the applicant completes the application that alert the landlord to safety concerns, compatibility issues, or any other consideration that might make a reasonable landlord hesitate to enter into a long-term relationship with a tenant.

The City contends that “first-in-time” is an industry-recommended practice. City’s Opening/Response at 22. That does not tell the whole story. While the Rental Housing Association of Washington recommends screening candidates in chronological order, the City omits the fact that the Association opposed mandating first-in-time as a matter of law: “For rental housing owners this poses a serious threat to the screening process, and removes a great deal of discretion owners would typically be allowed to determine whether or not an applicant is someone they would

1 wish to rent to.” Rental Housing Association, *Seattle Council Forces Rental Owners To Accept*  
2 *First Applicant*, RHA’s Legislative Blog (Aug. 2016).<sup>1</sup>

3 The first-in-time rule also goes beyond the best practice. The industry, for example, never  
4 says that the best practice should be inflexible and unyielding, regardless of concerns that may  
5 arise with respect to the first qualified applicant. Yet the first-in-time rule demands this  
6 uncompromising inflexibility. *See* SMC 14.08.050(A). Moreover, no industry professionals cited  
7 by the City recommend listing all criteria used to assess applications on web advertisements,  
8 though the first-in-time rule requires this. *See id.* 14.08.050(A)(1)(a). Nor do professionals  
9 recommend listing an inflexible “minimum threshold” for each criterion, which the rule also  
10 requires. *Id.*

11 The City argues that the first-in-time rule is necessary to combat implicit bias, relying on  
12 several scholarly and government publications. *See, e.g.*, Kirwan Institute for the Study of Race  
13 and Ethnicity, *State of the Science: Implicit Bias Review 2015* (SR-000148-238); Equal Justice  
14 Society, *Lessons from Mt. Holly*, 11 *Hastings Race & Poverty L. J.* 241 (2014); Robert G.  
15 Schwemm, *Why Do Landlords Still Discriminate (And What Can Be Done About It)*, 40 *J. Marshall*  
16 *L. Rev.* 455 (2007).

17 These studies, however, do not recommend a first-in-time rule. Instead, the studies  
18 emphasize non-legal approaches to addressing implicit bias in housing, such as intergroup contact,  
19 ad campaigns, and diversity training. *See* SR-000183, 191–92; Equal Justice Society, *supra* at 260;

20

21 \_\_\_\_\_  
22 <sup>1</sup> <http://www.rha-ps.com/Blog/post/2016/08/15/Seattle-Council-forces-rental-owners-to-accept-first-applicant.aspx>.

1 Schwemm, *supra* at 508. Indeed, one of the studies suggests that “greater attention should be paid  
2 to non-legal sources of encouragement for landlords to treat all would-be tenants equally.”  
3 Schwemm, *supra* at 508. The studies assert that implicit bias can be unlearned through these  
4 methods and other life experiences, such as “perspective-taking,” loving-kindness meditation, and  
5 observing “counterstereotypical exemplars.” SR-000194–95. None of the scholarly research  
6 recommends banning landlord discretion over selecting tenants.

7 **STATEMENT OF ISSUES**

- 8 1. Does the lead opinion in *Manufactured Housing*, which had a five-justice majority,  
9 constitute binding precedent that controls the outcome of this case?
- 10 2. Does the “unduly oppressive” test, which has a long history in due-process challenges to  
11 property regulations, forbid the practice of banning discretion in tenant selection?
- 12 3. Do the first-in-time rule’s restrictions on landlord advertising satisfy First Amendment  
13 scrutiny?

14 **EVIDENCE RELIED UPON**

15 The Plaintiffs rely on the stipulated facts and record, as well as adjudicative facts subject  
16 to judicial notice under ER 201.

17 **AUTHORITY AND ARGUMENT**

18 *Manufactured Housing Communities v. State*, which applies the takings test upon which  
19 the Yims rely, is binding precedent that this Court must follow. 142 Wn.2d 347. Five justices  
20 joined in the rationale and holding in that case, contrary to the City’s dubious arithmetic.  
21 *Manufactured Housing* controls the takings analysis in this case rather than the inapposite cases  
22 cited by the City.



1 The “unduly oppressive” test is also binding law in this state. The City’s attempt to wish  
2 away this long-standing due process test falls just as flat as the attempt to dodge *Manufactured*  
3 *Housing*. Regardless, under either the unduly oppressive or rational basis test, the City’s sweeping  
4 ban on innocuous decision-making by landlords cannot stand.

5 The City concedes that the first-in-time rule “directly regulates speech.” City’s  
6 Opening/Response at 34. Intermediate scrutiny, however, is the proper standard rather than the  
7 rational basis test suggested by the City, which is reserved for disclosure requirements designed to  
8 prevent deception. The first-in-time rule fails that standard because the rule’s speech restrictions  
9 are more extensive than necessary.

10 **I. *Manufactured Housing* is a binding decision that controls the Yims’ takings claim**

11 **A. *Manufactured Housing* is not a non-binding plurality opinion**

12 In *Manufactured Housing*, the Washington Supreme Court held that an uncompensated  
13 taking occurs when a regulation destroys a “fundamental attribute of property ownership.” 142  
14 Wn.2d at 355. The Court used that test to invalidate a mobile-home-park regulation that required  
15 park owners to offer the tenants a right of first refusal if the owners sold the property. *Id.* at 351–  
16 52.

17 *Manufactured Housing* had a clear majority. Five justices agreed with the lead opinion,  
18 with one of them—Justice Sanders—writing a concurrence. Caselaw regarding concurrences and  
19 split decisions demonstrates that *Manufactured Housing* produced binding law.

20 The key issue is whether Justice Sanders’ concurrence counts toward a majority. It does.  
21 A normal concurrence generally indicates that the concurring Justice agrees with both the legal  
22

1 rule and its application in the lead opinion but wants to discuss something in greater depth. James  
2 F. Spriggs II & David R. Stras, *Explaining Plurality Decisions*, 99 Geo. L.J. 515, 519 (2011). In  
3 *In re Detention of Reyes*, the Washington Supreme Court held that a 4-1-4 decision produced  
4 precedent: “A principle of law reached by a majority of the court, even in a fractured opinion, is  
5 not considered a plurality but rather binding precedent.” 184 Wn.2d 340, 346, 358 P.3d 394 (2015).

6 Of course, concurrences can and do expressly disagree with the lead opinion. But such  
7 concurrences are usually labelled as “Justice X, concurring in the judgment” or something similar,  
8 while concurrences joining the lead opinion are labelled simply as “Justice X, concurring.” *See*  
9 Lewis A. Kornhauser & Lawrence G. Sager, *The One and the Many; Adjudication in Collegial*  
10 *Courts*, 81 Cal. L. Rev. 1, 8 n.14 (1993).

11 A plurality opinion arises when a majority concurs in the result but no single rationale or  
12 opinion attracts five votes. Spriggs & Stras, *supra* at 519. When that occurs, the case still produces  
13 binding law, but the holding becomes the narrowest opinion concurring in the result: “Where there  
14 is no majority agreement as to the rationale for a decision, the holding of the court is the position  
15 taken by those concurring on the narrowest grounds.” *Davidson v. Hensen*, 135 Wn.2d 112, 128,  
16 954 P.2d 1327 (1998).<sup>2</sup>

17 *Manufactured Housing* is a majority decision. Four justices signed on to the lead opinion,  
18 and Justice Sanders concurred with the lead opinion’s analysis, making a five-justice majority. *See*  
19

20 \_\_\_\_\_  
21 <sup>2</sup> In an equally divided split, such as a 4-4 decision with one justice recused, the lower court’s  
22 decision stands. *See, e.g., Friedrichs v. California Teachers Association*, 136 S. Ct. 1083 (Mem),  
194 L. Ed. 2d 255 (2016) (“The judgment is affirmed by an equally divided Court.”). That was not  
the situation in *Manufactured Housing* because six justices voted to reverse.

1 *Manufactured Housing*, 142 Wn.2d at 375. Justice Sanders’s concurrence made this clear: “I  
2 therefore emphatically agree with the majority’s conclusion that ‘[t]he instant case falls within the  
3 rule that would generally find a taking where a regulation deprives the owner of a fundamental  
4 attribute of property ownership’ and see that as the dispositive feature of the majority’s analysis.”  
5 *Id.* at 383. Thus, Justice Sanders concurred in the lead opinion, while only Justice Madsen  
6 concurred “in result only.” *Id.* at 375. Justice Sanders’ concurrence therefore completed a five-  
7 justice majority. *See Reyes*, 184 Wn.2d at 346.

8         If any doubt remains as to whether the fundamental attribute test is binding, Justice  
9 Talmadge’s dissent settles it. He departed from the Court’s application of the fundamental attribute  
10 test, but he did not disagree that the test is valid. As he stated: “Finally, a taking by enactment of  
11 a statute or regulation can be demonstrated when the government action destroys or derogates a  
12 fundamental attribute of ownership.” *Manufactured Housing*, 142 Wn.2d at 407 (Talmadge, J.,  
13 dissenting). Thus, five justices agreed that the taking of a right of first refusal violated the  
14 fundamental-attribute test, and six justices agreed that the fundamental attribute test is valid.

15         Moreover, both dissenting opinions referred to the lead opinion as the majority. Justice  
16 Johnson, joined by Justice Smith, referred to it as the “majority” fourteen times. *See id.* at 384–91.  
17 And Justice Talmadge used that term fifty times. *See id.* at 391–430. If the dissenters doubted the  
18 controlling nature of that opinion, surely they would have said so.

19         Even if the lead opinion in *Manufactured Housing* did not draw a majority of the Court, it  
20 still is a binding decision. If a decision is split, then the narrowest opinion concurring in the result  
21 still creates binding precedent. *See Davidson*, 135 Wn.2d at 128. The only two opinions written  
22 that concurred in the result came to the same conclusion—the mobile-home-park law was *a per se*

1 taking under the fundamental attribute test. However the City tries to slice this pie, it cannot avoid  
2 the conclusion that *Manufactured Housing* binds this Court. *See Matter of Arnold*, 198 Wn. App.  
3 842, 846, 396 P.3d 375 (2017) (“Adherence [to Supreme Court decisions] is mandatory, regardless  
4 of the merits of the higher court’s decision.”).

5 No court in this state has adopted the City’s claim that *Manufactured Housing* is not  
6 binding law. Indeed, courts regularly cite to and apply the decision as binding authority. *See, e.g.,*  
7 *Laurel Park Community, LLC v. City of Tumwater*, 698 F.3d 1180, 1191–92 (9th Cir. 2012)  
8 (applying *Manufactured Housing* to local mobile-home ordinances); *Dickgeiser v. State*, 153  
9 Wn.2d 530, 536–38, 105 P.3d 26 (2005) (discussing and distinguishing *Manufactured Housing*’s  
10 holding); *South Kitsap Family Worship Center v. Weir*, 135 Wn. App. 900, 909–10, 146 P.3d 935  
11 (2006) (analyzing the *Manufactured Housing* decision’s impact on a prior Supreme Court  
12 decision); *City of Des Moines v. Gray Businesses, LLC*, 130 Wn. App. 600, 611–12, 124 P.3d 324  
13 (2005) (recognizing the fundamental attribute test); *Borden v. City of Olympia*, 113 Wn. App. 359,  
14 374, 53 P.3d 1020 (2002) (applying the fundamental attribute test in the context of flooding).

15 *Manufactured Housing* is not even the first case to have recognized the fundamental  
16 attribute test. The Supreme Court acknowledged the test in *Guimont v. Clarke*, 121 Wn.2d 586,  
17 854 P.2d 1 (1993), a case involving a challenge to the Mobilehome Relocation Assistance Act,  
18 which required mobile-home-park owners to pay relocation costs if the owner converted the park  
19 to a different use. *Id.* at 591. *Guimont* determined that takings law required the court to examine  
20 whether the challenged regulation deprives the landowner of a fundamental attribute of property  
21 ownership even if no physical invasion or total taking occurred. *Id.* at 603. The Court further

22

1 explained that Guimont could have shown a *per se* taking had the Act separately deprived him of  
2 a fundamental attribute of ownership. *Id.* at 605 n.7. This Court is bound by these precedents.

3 **B. *Manufactured Housing* controls the outcome of this case**

4 **1. The right to lease property is a fundamental attribute of property**  
5 **ownership subject to takings protection, and *Yee v. City of Escondido* does**  
6 **not hold otherwise**

7 The City relies on *Yee v. City of Escondido* and *Margola Associates v. City of Seattle* to  
8 argue that removing all discretion in selecting a tenant cannot constitute a taking. *See* City's  
9 Opening/Response at 18–19; *Yee v. City of Escondido*, 503 U.S. 519, 112 S. Ct. 1522, 118 L. Ed.  
10 2d 153 (1992); *Margola Associates, Inc. v. City of Seattle*, 121 Wn.2d 625, 854 P.2d 23 (1993).  
11 *Yee*, however, presented a different takings claim in an unrelated context. *Margola*, too, involved  
12 a distinct set of facts that only highlights the contrast between the permissible regulation present  
13 in that case and the categorical taking here.

14 In *Yee*, mobile-home-park owners challenged a rent control ordinance, claiming that it  
15 mandated a permanent physical occupation of their property because it limited their ability to evict  
16 tenants or disapprove incoming mobile-home buyers. *Yee*, 503 U.S. at 526–27. The Court rejected  
17 the physical takings claim. *Id.* at 532.

18 *Yee* does not affect the analysis here because *Yee* addressed a different takings test in a  
19 different context. The Supreme Court in *Yee* only addressed the claim that the rent control  
20 ordinance caused a physical occupation. *Id.* The Court's holding and reasoning rested on that  
21 takings theory alone. Indeed, the Court repeatedly noted that its holding was limited only to the  
22 physical-takings issue and that any other takings test—such as regulatory taking—would wait for

1 another day. *See id.* at 527, 531, 533–34, 537. For instance, when the petitioners argued that the  
2 law resulted in a permanent occupation of their land, the Court responded: “This argument, *while*  
3 *perhaps within the scope of our regulatory taking cases*, cannot be squared easily with our cases  
4 on physical takings.” *Id.* at 527 (emphasis added). As to the petitioners’ argument that a physical  
5 taking occurred because they could not control who purchased mobile homes, the Court said:  
6 “Again, this effect *may be relevant to a regulatory taking argument*, as it may be one factor a  
7 reviewing court would wish to consider in determining whether the ordinance unjustly imposes a  
8 burden on petitioners.” *Id.* at 530–31 (emphasis added).

9 A failed physical takings claim does not spell doom for a regulatory takings claim. As the  
10 Supreme Court observed in *Yee*, the physical takings and regulatory takings tests are separate and  
11 should not be conflated:

12 Consideration of whether a regulatory taking occurred would not assist in resolving  
13 whether a physical taking occurred as well; neither of the two questions is  
14 subsidiary to the other. Both might be subsidiary to a question embracing both—  
15 Was there a taking?—but they exist side by side, neither encompassing the other.

16 *Id.* at 537. *Yee*’s holding as to physical takings, therefore, does not—as the *Yee* Court repeatedly  
17 emphasized—control regulatory takings claims, including Washington’s fundamental attribute  
18 test.

19 *Yee* also involved a different context: mobile-home-park regulations. Tenants of a mobile  
20 home park own the mobile home and rent the pad upon which the mobile home sits. As the  
21 Supreme Court noted, the petitioners’ argument was “predicated on the unusual economic  
22 relationship between park owners and mobile home owners.” *Id.* at 526.

1           The petitioners’ takings theory was uniquely tailored to this economic context. They did  
2 not argue that the rent control ordinance directly appropriated their right to select tenants. Rather,  
3 their argument was more indirect; the ordinance allegedly impaired their right to select tenants  
4 because “before the adoption of the ordinance they were able to influence a mobile home owner’s  
5 selection of a purchaser by threatening to increase the rent for prospective purchasers they  
6 disfavored.” *Id.* at 531 n.\*. The Court rejected the argument that this caused a physical taking. *Id.*  
7 at 530-31.

8           This case is altogether different. First, the first-in-time rule removes the right to select a  
9 tenant on its face, not as a tenuous consequence of a facially valid law. Second, the park owners  
10 in *Yee* still had a right to decide to whom they entered into an initial lease agreement with. They  
11 did so with the understanding that the mobile-home owner had the right to sell the home—and the  
12 ordinance did not alter this basic reality. By contrast, Seattle landlords cannot decide to whom to  
13 lease their property in the first instance. Since *Yee* presented a different claim in a different context,  
14 the City’s reliance on it fails to remove this case from the orbit of *Manufactured Housing*.

15           The implications behind the City’s reliance on *Yee* make this point clear. Under the City’s  
16 reasoning, a property owner loses the right to exclude once he or she has decided to open the  
17 property for rental. *See* City’s Opening/Response at 18-19. This, however, would abrogate basic  
18 tenets of property law, which grant landowners who have not opened their property to the entire  
19 public the right to decide who can and who cannot enter property by their consent. *See* Restatement  
20 (Second) of Torts § 167. The mobile-home context is unique because two layers of property  
21 ownership exist—the mobile home itself and the pad beneath. But with private residences—leased  
22 or not—landowners have a right to decide whether to grant or withdraw consent to enter. Certainly

1 under trespass law, a public premises defense is available to a defendant who enters premises open  
2 to the general public and meets the landowner's conditions for access. *See State v. Finley*, 97 Wn.  
3 App. 129, 138, 982 P.2d 681 (1999). But private rental homes are not akin to a shopping mall;  
4 landlords do not open their property to the general public just because they lease property to a  
5 particular individual or family. The City's theory would abrogate such traditional principles of  
6 property law.

7 The City's reliance on *Margola Associates v. City of Seattle* does not fare any better. *See*  
8 121 Wn.2d 625; City's Opening/Response at 17–19. Unlike *Yee*, *Margola* did address both  
9 regulatory and physical takings theories. But the ordinance at issue in *Margola* does not resemble  
10 the first-in-time rule. In *Margola*, apartment owners challenged Seattle's ordinance requiring them  
11 to pay a per-unit fee to fund an inspection program. *Margola*, 121 Wn.2d at 632. They argued,  
12 among other things, that the ordinance made it more difficult to evict tenants, and that this resulted  
13 in both a physical and a regulatory taking. *Id.* at 647. The Court rejected these takings theories,  
14 holding that “the ordinance restricts, but does not destroy, Margola's right to exclude others from  
15 his property.” *Id.* at 648.

16 *Margola* does not control this case. In *Margola*, the apartment owners could still select  
17 their tenants. Thus, *Margola* only limited a landlord's right to exclude with respect to a tenant that  
18 he had already voluntarily rented to. *Id.* at 648. The ordinance merely imposed a minor burden on  
19 their ability to end a tenancy, not begin one.

20 The right to select a tenant in the first instance and the right to exclude a tenant that has  
21 already been invited onto the property are categorically different. In the latter instance, a landlord  
22 has already consented to that particular tenant's use of the property. Indeed, *Margola* did not



1 address the right to dispose of a property interest at all, which is the core of the Yims’ claim. Here,  
2 landlords have not extended any voluntary invitation to the first qualified applicant. That  
3 individual does not enjoy a right to use the landlords’ property—against the landlords’ wishes—  
4 just because they happened to apply first. Putting out an advertisement to rent a property does not  
5 extinguish the landlords’ right to decide whom to enter into a lease with and whom to invite or  
6 exclude from the premises.

7 **2. Plaintiffs’ claim does not endanger other anti-discrimination laws**

8 Contrary to the City’s embellishments, the Yims are not threatening to overthrow our  
9 traditional anti-discrimination laws. They do not seek a right to select tenants “free of government  
10 regulation.” *See* City’s Opening/Response at 18. Rather, as stated in their amended complaint:  
11 “Landowners have a constitutionally protected right to rent or sell their property, *in a non-*  
12 *discriminatory manner*, to whom they choose. . . .” FAC ¶ 1 (emphasis added).

13 Property rights exist subject to reasonable regulation. The Yims do not dispute that the City  
14 can prohibit intentional discrimination based on a protected class. The Yims instead rely on a  
15 simple distinction emblazoned in the Supreme Court’s takings jurisprudence: “The general rule is  
16 that while property may be regulated to a certain extent, if regulation goes too far it will be  
17 recognized as a taking.” *Pennsylvania Coal Co. v. Mahon*, 260 U.S. 393, 415, 43 S. Ct. 158, 67 L.  
18 Ed. 322 (1922).

19 The first-in-time rule balloons far beyond a law prohibiting intentional discrimination  
20 against protected classes. A sweeping ban that—without any direct evidence—prevents people  
21 from engaging in innocuous conduct bears no resemblance to a law targeting only bad actions. The  
22 Yims do not seek relief that would in any way endanger laws forbidding housing discrimination.

1 Indeed, the first-in-time rule, unlike long-standing laws forbidding discrimination, applies even  
2 where no discrimination could exist, such as where all qualified applicants are not part of a  
3 protected class. The Yims simply want the right to engage in blameless conduct subject to laws  
4 forbidding conscious discrimination.

5 **II. The first-in-time rule violates the undue oppressive test, which is the established**  
6 **test for due process challenges to property regulations**

7 The first-in-time rule’s extraordinary breadth cannot satisfy the undue oppressive test. The  
8 City denies the precedential value of this well-established due process doctrine in the property  
9 context. That test, however, remains good law, and this Court is bound to apply it. Regardless, the  
10 first-in-time rule, by forbidding any choice of tenant, cannot even satisfy rational basis review.

11 **A. The undue oppressive test is binding law**

12 The undue oppressive test is a fixture in this state’s substantive-due-process caselaw  
13 regarding property deprivations. It asks whether a land-use regulation has a legitimate public  
14 purpose, whether it uses reasonable means to achieve that purpose, or whether the regulation is  
15 undue oppressive on the landowner. *Presbytery of Seattle v. King County*, 114 Wn.2d 320, 330,  
16 787 P.2d 907 (1990).

17 The City declares the undue oppressive test to be dead. It is not. That test still applies to  
18 due-process claims challenging property regulations, as it always has. *See, e.g., Laurel Park*  
19 *Community, LLC v. City of Tumwater*, 698 F.3d 1180 (2012) (applying the undue oppressive test  
20 to mobile-home zoning ordinances); *Sintra, Inc. v. City of Seattle*, 131 Wn.2d 640, 935 P.2d 555  
21 (1997) (applying the test to Seattle’s housing preservation ordinance); *Guimont*, 121 Wn.2d 586  
22 (1993) (striking down a mobile-home tenant relocation ordinance under the undue oppressive

1 test); *Presbytery*, 114 Wn.2d 320 (1990) (applying the test to a wetlands ordinance); *West Main*  
2 *Associates v. City of Bellevue*, 106 Wn.2d 47, 720 P.2d 782 (1986) (applying the test to an  
3 ordinance establishing the point at which development rights vested); *Cradduck v. Yakima County*,  
4 166 Wn. App. 435, 271 P.3d 289 (2012) (applying the test to development restrictions in a  
5 floodplain ordinance); *Bayfield Resources Co. v. WWGMHB*, 158 Wn. App. 866, 244 P.3d 412  
6 (2010) (applying the test to a critical areas ordinance); *Conner v. City of Seattle*, 153 Wn. App.  
7 673, 223 P.3d 1201 (2009) (applying the test to a permit denial); *Peste v. Mason County*, 133 Wn.  
8 App. 456, 136 P.3d 140 (2006) (applying the test to a county comprehensive land-use plan). Indeed  
9 the test is formulated specifically for challenges to property regulations, as the third prong of the  
10 test asks whether the regulation is “unduly oppressive *on the land owner.*” *Presbytery*, 114 Wn.2d  
11 at 330 (emphasis added).

12 To support its argument that the unduly oppressive test is invalid, the City relies upon  
13 *Amunrud v. Board of Appeals*, 158 Wn.2d 208, 143 P.3d 571 (2006). *See* City’s Opening/Response  
14 at 25–26. But that case did not relate to land use—where the unduly oppressive test is traditionally  
15 used—and never once questioned that test’s applicability in property cases.<sup>3</sup>

16 In *Amunrud*, a taxi driver challenged a law suspending his commercial driver’s license  
17 because he had fallen behind in child support. *Id.* at 212–13. His substantive-due-process challenge  
18  
19

20 \_\_\_\_\_  
21 <sup>3</sup> The other, older case cited by the City as supposedly disapproving the unduly oppressive test  
22 also arose outside the property context in a dispute about vehicle warranty regulations. *See In re*  
*Binding Declaratory Ruling of Dep’t of Motor Vehicles*, 87 Wn.2d 686, 555 P.2d 1361 (1976);  
City’s Opening/Response at 24 n.91.

1 rested on his right to earn a living. *Id.* at 219, 230–31. The Court applied rational basis and rejected  
2 the claim. *Id.* at 211.

3 Nothing in *Amunrud* indicates that the majority saw itself as uprooting the state’s  
4 substantive-due-process jurisprudence in the property realm. Indeed, the majority only mentions  
5 the unduly oppressive test briefly in response to the dissent. *Id.* at 226. The opinion does not discuss  
6 stare decisis or even criticize prior cases relying on the test. *See id.* The state supreme court has  
7 committed that it “will not—and should not—overrule” clear rules of law “sub silentio.” *Lunsford*  
8 *v. Saberhagen Holdings, Inc.*, 166 Wn.2d 264, 280, 208 P.3d 1092 (2009). “To do so does an  
9 injustice to parties who rely on this court to provide clear rules of law and risks increasing litigation  
10 costs and delays to parties who cannot determine from this court’s precedent whether a rule of  
11 decisional law continues to be valid.” *Id.* *Amunrud*’s perfunctory treatment of the unduly  
12 oppressive issue should not be read to upend established precedent.

13 The City also mischaracterized *Amunrud* by implying that it criticized the unduly  
14 oppressive test as a return to the *Lochner* era. *See City’s Opening/Response* at 25. It did not; rather,  
15 the majority criticized the dissent for making arguments reminiscent of the *Lochner* era. *Amunrud*,  
16 158 Wn.2d at 227–28. In short, *Amunrud* is an unremarkable case that respects a long-standing  
17 distinction between two different due process tests—rational basis for cases like *Amunrud* that do  
18 not involve regulation of property, and the unduly oppressive test for property cases.

19 Courts before and since *Amunrud* have followed this distinction. Our courts consistently  
20 applied rational basis to substantive-due-process challenges involving liberty interests before  
21 *Amunrud*, with occasional exceptions. *See, e.g., Seeley v. State*, 132 Wn.2d 776, 940 P.2d 604  
22 (1997) (applying rational basis to a substantive-due-process challenge to a marijuana law

1 prohibiting medical use); *In re Metcalf*, 92 Wn. App. 165, 963 P.2d 911 (1998) (applying the  
2 rational basis test to a substantive-due-process claim challenging deductions from prisoner wages);  
3 *Meyers v. Newport Cons. Joint Sch. Dist. No. 56-415*, 31 Wn. App. 145, 639 P.2d 853 (1982)  
4 (applying rational basis in a substantive due process challenge to a teacher’s dismissal). *Contra*  
5 *Weden v. San Juan County*, 135 Wn.2d 678, 706, 958 P.2d 273 (1998) (applying the unduly  
6 oppressive test to an ordinance banning motorized watercraft on marine waters). These cases  
7 applied rational basis during the same timeframe that our state courts were also applying the unduly  
8 oppressive test in the land-use setting. *See, e.g., Sintra*, 131 Wn.2d 640 (1997); *Guimont*, 121  
9 Wn.2d 586 (1993); *Presbytery*, 114 Wn.2d 320 (1990), *West Main Associates*, 106 Wn.2d 47  
10 (1986).

11 *Amunrud* did not change this pattern. Indeed, the pattern has continued since *Amunrud*.  
12 When due-process challenges relate to property regulations, courts still apply the unduly  
13 oppressive test. *See Craddock*, 166 Wn. App. 435 (2012) (applying the test to a floodplain  
14 ordinance); *Bayfield Resources Co.*, 158 Wn. App. 866 (2010) (applying the test to a critical areas  
15 ordinance); *Conner*, 153 Wn. App. 673 (2009) (applying the test to a permit denial); *Peste*, 133  
16 Wn. App. 456 (2006) (applying the test to a county comprehensive land-use plan). And when the  
17 due-process challenge involves liberty interests, courts have continued to apply rational basis. *See,*  
18 *e.g., Bellevue Sch. Dist. v. E.S.*, 171 Wn.2d 695, 257 P.3d 570 (2011) (rational basis test applied  
19 to due-process claim that counsel must be appointed to represent a minor at a truancy hearing);  
20 *Haines-Marchel v. Washington State Liquor & Cannabis Bd.*, \_\_\_ Wn.2d \_\_\_, 406 P.3d 1199 (2017)  
21 (applying rational basis in a due-process challenge to a retail marijuana licensing requirement);

22

1 *Johnson v. Washington Dep't of Fish and Wildlife*, 175 Wn. App. 765, 305 P.3d 1130 (2013)  
2 (applying rational basis in a due-process challenge to a denial of a commercial fishing license).

3 Instead of reconciling these tests, the City accuses our state courts of not getting “the  
4 message.” City’s Opening/Response at 26. Not so. These two due process tests have long existed  
5 side by side and continue to do so, a reality that *Amunrud* itself only confirmed. Indeed, in  
6 *Cradduck v. Yakima County*, the court of appeals applied the unduly oppressive test to a property  
7 regulation in an opinion that also cited *Amunrud*. See *Cradduck*, 166 Wn. App. at 442–43. The  
8 courts know *Amunrud* exists and understand that case better than the City; they are not the ones  
9 that are confused.<sup>4</sup>

10 It is true that the Supreme Court of Washington has not relied on the unduly oppressive  
11 test since *Amunrud*, but the Supreme Court has not had occasion to do so because it has not granted  
12 a substantive-due-process case regarding a land-use regulation during that timeframe.<sup>5</sup>

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14

15

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16 <sup>4</sup> Two Division II decisions have deviated from this pattern by applying rational basis review to  
17 land-use regulations. *Olympic Stewardship Foundation v. State Environmental and Land Use*  
18 *Hearings Office*, 199 Wn. App. 668, 399 P.3d 562 (2017); *Jespersion v. Clark County*, 199 Wn.  
19 App. 568, 399 P.3d 1209 (2017). In light of the discussion above, however, these two cases are  
20 outliers, and, in any case, Division I has continued to follow the unduly oppressive test in the  
21 land-use setting. See *Conner*, 153 Wn. App. 673 (2009).

22 <sup>5</sup> The state Supreme Court has reviewed 31 cases raising substantive-due-process issues since  
19 *Amunrud*. Of the 31, only two relate to property rights: *Post v. City of Tacoma*, 167 Wn.2d 300,  
20 217 P.3d 1179 (2009), which involved fines for building code violations, and *Lummi Indian*  
21 *Nation v. State*, 170 Wn.2d 247, 241 P.3d 1220 (2010), which involved water rights. In *Post*, the  
22 Court declined to address the substantive-due-process issue. *Post*, 167 Wn.2d at 312 n.11. And in  
*Lummi Indian Nation*, the Court simply held that a facial due-process challenge was improper  
under the circumstances. *Lummi Indian Nation*, 170 Wn.2d at 267. Neither case addressed the  
due-process test that would have otherwise applied.

23 PLAINTIFFS’ RESPONSE AND REPLY  
24 ON MOTION FOR SUMM. J. - 17

PACIFIC LEGAL FOUNDATION  
10940 NE 33<sup>rd</sup> Place, Suite 210  
Bellevue, Washington 98004  
(425) 576-0484

1           The question, then, is simply whether the first-in-time rule is a property regulation to which  
2 the undue oppressive test should apply. It is, as the many cases applying the undue oppressive  
3 test to residential housing ordinances attest. *See, e.g., Sintra*, 131 Wn.2d 640 (applying the undue  
4 oppressive test to a fee imposed for removing property from the residential housing market);  
5 *Guimont*, 121 Wn.2d 586 (1993) (applying the undue oppressive test to a requirement that mobile-  
6 home-park owners pay relocation costs when changing the park’s use); *Margola*, 121 Wn.2d 625  
7 (1993) (applying the undue oppressive test to a fee and registration requirement for residential  
8 rental units). The undue oppressive test therefore applies.

9           **B.       The first-in-time rule is not a reasonable means of preventing discrimination**

10           Whether rational basis or the undue oppressive test applies, the means used in achieving  
11 any government interest must be reasonable, not arbitrary and capricious. A sweeping ban on  
12 normal conduct—much of which is wholly innocuous—is not a reasonable means to preventing  
13 discrimination.

14           The principle that the police power has fundamental limits bounded by reasonableness is a  
15 core foundation of due process law. *See Weden*, 135 Wn.2d at 706 (“The purpose of this [due  
16 process] analysis is to prevent excessive police power regulations. . . .”). Our country has long  
17 recognized that the police power is not boundless. As Justice Samuel Chase admonished in 1798:  
18 “I cannot subscribe to the omnipotence of a state legislature, or that it is absolute and without  
19 control . . . There are acts which the federal or state legislature cannot do without exceeding their  
20 authority.” *Calder v. Bull*, 3 U.S. 386, 387–88, 1 L. Ed. 648 (1798). His examples have interesting  
21 parallels to this dispute, such as a law “that punished a citizen for an innocent action” or “a law  
22 that destroys, or impairs, the lawful private contracts of citizens . . . or a law that takes property

1 from A. and gives it to B.” *Id.* at 388. Such actions by a government cannot stand because “[i]t is  
2 against all reason and justice, for a people to entrust a Legislature with SUCH powers; and,  
3 therefore, it cannot be presumed that they have done it.” *Id.*

4 In critiquing the Yims’ premise that this use of the police power goes too far, the City does  
5 not even dispute the hypotheticals raised by the Yims regarding the City’s remarkably broad  
6 exercise of power. The Yims’ opening brief, for instance, points out that banning behavior because  
7 it might be influenced by implicit bias would seem to have no rational limit—a limit that the police  
8 power must have. *See* Plaintiffs’ Opening at 17-20. The Yims point out, for instance, that the City’s  
9 means of dealing with implicit bias would seem to also justify forbidding employment interviews  
10 or physician discretion. *Id.* at 18. The City bristles at these hypotheticals but does not even attempt  
11 to rebut them. It appears the City, too, cannot see any genuine limit to the power that it has asserted  
12 in imposing the first-in-time rule.

13 The fact that the industry recommends screening in chronological order does not mean that  
14 forcing all landlords to offer tenancy to the first qualified tenant is therefore reasonable. Indeed,  
15 the Rental Housing Association, one of the organizations that recommends this best practice,  
16 opposed the first-in-time rule because it would “pose a serious threat to the screening process.”  
17 RHA’s Legislative Blog, *supra*. Yet the City repeatedly asserts that it is simply codifying an  
18 accepted practice in the industry. *See* City’s Opening/Response at 22-23.

19 When it comes to reasonableness, the difference between a recommendation and a mandate  
20 is paramount. A property right—or any other right, for that matter—by its nature bestows the  
21 “freedom to differ”—to decide for one’s self whether to follow community norms or deviate from  
22 them. *West Virginia State Board of Education v. Barnette*, 319 U.S. 624, 642, 63 S. Ct. 1178, 87



1 L. Ed. 1628 (1943). Freedom means little if it does not mean that someone can chart a course  
2 against the stream based on their own assessment of what is best in light of their own  
3 circumstances.

4 Coercing a practice is not reasonable just because scholars believe that practice is wise.  
5 Scholars recommend regular exercise, but surely government-mandated exercise would not be a  
6 reasonable approach to promoting health. Likewise, the state bar association recommends that  
7 attorneys engage in a minimum number of pro bono hours annually. Coercing attorneys to provide  
8 free legal services, however, would surely impinge on their liberty interests. The mere fact that the  
9 industry recommends screening applicants in order does not mean that government force is  
10 justified or reasonable.

11 **C. The first-in-time rule is unduly oppressive on landlords**

12 **1. The Yims did not waive due process arguments**

13 The City claims that the Yims did not discuss all the factors in the unduly oppressive prong  
14 of the due process test and therefore somehow waived argument regarding factors left undiscussed  
15 in the opening brief. This argument lacks merit.

16 The third prong of the unduly oppressive test asks whether the challenged regulation “is  
17 unduly oppressive on the landowner.” *Presbytery*, 114 Wn.2d at 330. Caselaw has listed a number  
18 of illustrative factors to consider in analyzing this prong—several that favor the government and  
19 several that favor the claimant. *Id.* at 331. Omitting discussion on a few of the factors in a non-  
20 exhaustive, multifactorial test in the first of two trial briefs does not constitute waiver.

21

22

1           The Yims did not discuss a few of the factors that weigh in favor of the City because of the  
2 strategic decision to save discussion of those factors for the response to the City’s briefing. The  
3 Yims also did not discuss two factors that weigh on the side of the property owner: whether the  
4 law could have been anticipated by landlords or whether a changed use in the property is feasible.  
5 The Yims did not discuss those factors at length because the answer to the first question is patent—  
6 no other government entity in the country has engaged in a sweeping ban of this magnitude—and  
7 because the second question is more appropriate for as-applied claims.

8           The City states that the Yims did not address two factors that are not actually factors in the  
9 unduly oppressive test. It quotes from *Laurel Park v. City of Tumwater*: “[T]he two most important  
10 factors are the fact that the present-day effect on Plaintiffs’ property values is little to none and the  
11 fact that Plaintiffs may continue to use their properties as they have been used for decades.” 698  
12 F.3d at 1194; City’s Opening/Response at 30. Those “factors” are not from the unduly oppressive  
13 test. *See Presbytery*, 114 Wn.2d at 341 (describing the actual factors for the unduly oppressive test).  
14 The *Laurel Park* statement is just a fact-specific application of the unduly oppressive test regarding  
15 a mobile-home-park zoning ordinance. *See Laurel Park*, 698 F.3d at 1194.

16           The Yims addressed the unduly oppressive test for three pages of its opening brief, not to  
17 mention the pages devoted to the test in this response. That is a stark contrast to the City’s single  
18 citation for inadequate briefing, where the plaintiffs had devoted just a single, unsupported  
19 sentence to the unduly oppressive test. *Margola*, 121 Wn.2d at 649; *see* City’s Opening/Response  
20 at 29. The Yims’ strategic choice to conserve word count and reserve responsive arguments for a  
21 response brief does not amount to waiver.

22

1           **2.     The first-in-time rule bans a wide range of innocuous conduct that does not**  
2           **cause discrimination**

3           The City asserts that the sweeping ban on landlord discretion is appropriate because “who  
4 other than landlords could be responsible for bias in tenancy decisions?” City’s Opening/Response  
5 at 31. The City then quotes *Weden v. San Juan County*: “It defies logic to suggest an ordinance is  
6 unduly oppressive when it only regulates the activity which is directly responsible for the harm.”  
7 *Id.* at 31; *Weden*, 135 Wn.2d at 707.

8           But, in fact, the ordinance in *Weden* is a useful contrast to the first-in-time rule. In *Weden*,  
9 a county ordinance banned all jet skis and similar one-man motorized vessels from operating in  
10 marine waters in order to address noise pollution. *Weden*, 135 Wn.2d at 684–85. The County’s  
11 findings stated that all watercraft subject to the ban contributed to the noise problem. *Id.* Thus, the  
12 ban extended only to the conduct producing the harm. It was in this context that the Court said: “It  
13 defies logic to suggest an ordinance is unduly oppressive when it *only* regulates the activity which  
14 is *directly responsible* for the harm.” *Weden*, 135 Wn.2d at 707 (emphasis added).

15           The first-in-time rule does not limit itself “only” to those actions “directly responsible” for  
16 the harm of discrimination. Unlike the county in *Weden*, the City has made no finding that every  
17 landlord in the City is “directly responsible” for discrimination whenever they select tenants. The  
18 first-in-time rule extends beyond banning conduct “directly responsible” for discrimination in at  
19 least three ways.

20           First, landlords might deny tenancy to the first qualified applicant for a host of valid reasons  
21 unrelated to bias. If an applicant has submitted a qualified application but is extremely rude when  
22 he drops it off, the landlord cannot reject the applicant on that basis. If the first qualified applicant

1 leers at the landlord or otherwise makes the landlord feel unsafe or uncomfortable, the landlord  
2 still has no choice but to offer the unit to that applicant. Or if the landlord believes a subsequent  
3 applicant deserves a break or presents a more responsible rental history, the landlord still must  
4 select the first. A city council staff memo that the City stipulated to in the record agrees that the  
5 first-in-time rules forbids these innocuous judgment calls: “Use of a first in time policy affects []  
6 a landlord’s ability to exercise discretion when deciding between potential tenants that may be  
7 based on factors unrelated to whether a potential tenant is a member of a protected class.” SR-  
8 000064. Such innocuous behavior is not “directly responsible” for discrimination. Yet the City’s  
9 ban forbids any use of discretion, regardless of how innocuous or reasonable it might be.

10         Second, the research cited by the City demonstrates that not all landlords inevitably engage  
11 in discrimination. Implicit bias can be unlearned through life experiences or training. *See* SR-  
12 000190–96; Schwemm, *supra* at 507–08. And implicit bias—where it does occur—can sometimes  
13 be favorable to protected classes. SR-000156–57. Yet the City has applied its ban to all landlords  
14 without demonstrating that all landlords have failed to unlearn implicit biases or that such implicit  
15 biases are uniformly unfavorable. Any landlords who have gone through debiasing training or  
16 whose implicit biases favor protected classes cannot be “directly responsible” for discrimination.

17         Third, the ban applies to circumstances where no possibility of discrimination against a  
18 protected class even exists. In a circumstance where no members of a protected class are in an  
19 application pool—or where all applicants are part of the same protected class—the ban still applies  
20 even though implicit bias could not logically harm any protected class.

21         Thus, this case does not at all resemble *Weden*, where the ordinance only reached the  
22 conduct that caused the harm and no farther. By limiting the scope of the law only to the vessels

1 directly responsible for noise pollution, *Weden* respected a fundamental limit on the police power:  
2 “Proof of actual harm is necessary because any law that undertakes to limit the exercise of rights  
3 beyond what is necessary to provide for the public welfare, cannot be included in the police power  
4 of the government.” *Ralph v. Wenatchee*, 34 Wn.2d 638, 642–44, 209 P.2d 270 (1949).

5 The first-in-time rule does not respect that limit. Indeed, the first-in-time rule is more like  
6 a ban on all watercraft, motorized or not, as a means to stop noise pollution from small motorized  
7 vessels. That would extend far beyond the conduct directly responsible for the harm, much like  
8 the first-in-time rule.

9 The City also makes the incorrect argument that the Yims must demonstrate economic  
10 harm. *See* City’s Opening/Response at 30. The City quotes from *Laurel Park Community, LLC v.*  
11 *City of Tumwater*: “It would be odd to conclude that an ordinance that had no economic effect on  
12 most properties was oppressive at all, let alone unduly oppressive.” 698 F.3d at 1195. But the  
13 Court there only addressed economic injury because the plaintiffs’ theory hinged on economic  
14 injury: “Tumwater’s ordinances will result in significant economic losses in terms of total value  
15 and percentage that will be borne exclusively by the park owners.” *Laurel Park*, Brief of  
16 Appellants, 2011 WL 96840006 at \*54. *Laurel Park* did not hold that economic injury was  
17 necessary to prove undue oppression. Indeed, many rights violations occur without economic  
18 injury in contexts such as speech or privacy; the harm is the restriction on the right, not necessarily  
19 monetary losses that accompany that restriction.

20 Moreover, none of the unduly oppressive factors require economic harm. *See Guimont*,  
21 121 Wn.2d at 610. For instance, in *City of Seattle v. McCoy*, the Division I Court of Appeals struck  
22 down an abatement action that resulted in the temporary closure of a lawful business because of

1 patrons’ drug-related activity. 101 Wn. App. 815, 823–24, 4 P.3d 159 (2000). The Court held that  
2 the abatement action was unduly oppressive despite no evidence regarding the economic harm to  
3 the property owners and no evidence regarding the economic cost of avoiding abatement by  
4 changing uses. *Id.* at 842. The Court simply held that—even without evidence of economic harm—  
5 the abatement was unduly oppressive because it deprived an innocent property owner of their  
6 property because of the illegal acts of others. *Id.* at 843. A showing of economic harm is one way  
7 to demonstrate an unduly oppressive law, but it is by no means the only way.

8         The City also disputes the Yims’ reading of the ordinance, insisting that a landlord could  
9 still reject a qualified applicant because of belligerence or if the applicant makes the landlord feel  
10 unsafe. Yet the City offers no interpretation of the first-in-time rule that could explain how the  
11 actual text of the rule supports this reading. Indeed, the first-in-time rule is designed to prohibit  
12 such intuitive judgment calls because of a presumed implicit bias. The rule, on its face, requires  
13 the landlord to take the first qualified applicant once all advertised criteria are met. *See* SMC  
14 14.08.050. If, after the application is completed, unforeseen but significant factors arise—such as  
15 the applicant insulting the landlord with racial slurs—the landlord is still stuck with that applicant.  
16 Landlords cannot foresee every situation that can arise, nor would it be realistic for landlords to  
17 create a laundry list of the unlimited possibilities that might be relevant to a rental decision.  
18 Moreover, not all issues that could arise can be boiled down as criteria with a “minimum threshold”  
19 as the first-in-time rule requires. SMC 14.08.050(A)(1)(a). These concerns are not “unwarranted  
20 inferences,” as the City calls them. City’s Opening/Response at 7. They are necessary inferences  
21 based on a plain reading of the text. The City has offered no alternative interpretation suggesting  
22 otherwise.

1           Additionally, the Yims raised plausible, less oppressive alternatives, such as diversity  
2 training. Plaintiffs’ Opening at 22-23. In response, the City—without citation—states that the  
3 Yims’ alternatives “conflict with research.” City’s Opening/Response at 27. But all the alternatives  
4 suggested by the Yims are based on the scientific research relied upon by the City and stipulated  
5 in the record. *See* Plaintiffs’ Opening at 22-23; SR-000190–96. With plausible, less onerous  
6 alternatives recommended by stipulated evidence, the City cannot credibly argue that its  
7 oppressive approach is a reasonable means to prevent housing discrimination.

8           **III. The first-in-time rule violates the First Amendment**

9           The City concedes that the first-in-time rule “directly regulates speech.” City’s  
10 Opening/Response at 34. The only remaining issues therefore are the proper level of scrutiny and  
11 its application.

12           **A. The *Zauderer* exception to intermediate scrutiny does not apply because the**  
13 **first-in-time rule restricts speech and is not designed to prevent deception**

14           The City asks this Court to apply the weak *Zauderer* standard of review for disclosure  
15 requirements rather than intermediate scrutiny. But *Zauderer* does not apply for two reasons: (1)  
16 *Zauderer* only applies to disclosure requirements that are intended to prevent deception; and (2)  
17 the first-in-time rule is not just a disclosure requirement—it restricts and controls the content of  
18 speech. Intermediate scrutiny therefore applies.

19           In the commercial speech context, the Supreme Court permits only one narrow exception  
20 to intermediate scrutiny: rational basis applies when the regulation is a disclosure requirement  
21 necessary to further the “State’s interest in preventing deception of consumers.” *Zauderer v. Office*  
22 *of Disciplinary Counsel of Supreme Court of Ohio*, 471 U.S. 626, 651, 105 S. Ct. 2265, 85 L. Ed.

1 2d 652 (1985). This Court should not expand rational basis review—already an outlier in First  
2 Amendment law—beyond the narrow confines crafted by the Supreme Court.

3 Both of the leading Supreme Court cases applying rational basis review to disclosure  
4 requirements dealt squarely with an interest in preventing deception. In *Zauderer*, the Court upheld  
5 a disciplinary ruling against an attorney for fraudulent advertising. 471 U.S. at 633–35.  
6 Specifically, the attorney promised clients that they would owe no legal fees in cases without a  
7 recovery, and failed to disclose that clients may still be liable for costs in unsuccessful claims. *See*  
8 *id.* at 630-34. But *Zauderer* was based on the fact that the First Amendment does not protect  
9 deceptive advertisements; demanding disclosure is presumptively permissible where the  
10 government could otherwise ban the deceptive speech entirely. *See id.* at 638.

11 The Court again confirmed that the *Zauderer* exception only applies to disclosure measures  
12 designed to prevent deception in *Milavetz, Gallop & Milavetz, P.A. v. United States*, 559 U.S. 229,  
13 130 S. Ct. 1324, 176 L. Ed. 2d 79 (2010). The law there required professionals providing debt  
14 relief assistance to disclose “that the assistance may involve bankruptcy relief.” *Id.* at 233–34. The  
15 Court upheld the provisions, finding that the challenged requirements “share the essential feature[]  
16 of the rule at issue in *Zauderer*” in that they “are intended to combat the problem of inherently  
17 misleading commercial advertisement.” *Id.* at 250 (emphasis added). Because the interest in  
18 preventing deception is clearly not the purpose of the first-in-time rule, the *Zauderer* standard does  
19 not apply.

20 Moreover, *Zauderer* only applies to disclosure requirements, not regulations that restrict  
21 speech, because “disclosure requirements trench much more narrowly on an advertiser’s interests  
22 than do flat prohibitions on speech.” *See Zauderer*, 471 U.S. at 651. The first-in-time rule certainly



1 requires disclosures, but it also restricts what landlords can say in their advertisements. *Zauderer*  
2 does not apply to such speech restrictions.

3         The first-in-time rule restricts speech. The text—as a matter of logical inevitability—  
4 forbids the common practice of advertising flexible criteria based on case-by-case considerations.  
5 The rule requires landlords to list in online advertising all “the criteria the owner will use to screen  
6 prospective occupants and the minimum threshold that the potential applicant must meet.” SMC  
7 14.08.050(A)(1)(a). On its face, this language forbids an advertisement that expresses flexibility  
8 in criteria, since the landlord must stipulate a mandatory minimum threshold with each criterion.  
9 A landlord cannot, for instance, say “credit scores will be handled on a case-by-case basis,” since  
10 this would omit a minimum threshold. The rule therefore restricts speech. The City contests this  
11 reading, yet it again fails to offer a competing interpretation. *See* City’s Opening/Response at 33–  
12 34.

13         **B.         The first-in-time rule does not satisfy intermediate scrutiny**

14         The test for commercial speech involves four steps laid out in *Central Hudson Gas &*  
15 *Electricity Corporation v. Public Service Commission of New York*, 447 U.S. 557, 566, 100 S. Ct.  
16 2343, 65 L. Ed. 341 (1980):

17                 At the outset, we must determine whether the expression is protected by the First  
18 Amendment. For commercial speech to come within that provision, it at least must  
19 concern lawful activity and not be misleading. Next, we ask whether the asserted  
20 governmental interest is substantial. If both inquiries yield positive answers, we  
21 must determine whether the regulation directly advances the governmental interest  
22 asserted, and whether it is not more extensive than is necessary to serve that interest.

1 The first-in-time rule does not pass muster under this test because it regulates constitutionally  
2 protected expression in a manner that is more extensive than necessary to serve the government’s  
3 interest in anti-discrimination.

4 The City misstates the first step when it implies that a facial challenge carries the burden  
5 of demonstrating that all speech subject to the ordinance is not misleading or unlawful. City’s  
6 Opening/Response at 35. This would seem to preclude any facial challenge to commercial speech  
7 regulations, since there always exists the possibility that an individual instance of misleading or  
8 unlawful speech will fall within the scope of any given speech regulation. Yet commercial speech  
9 regulations have been successfully challenged on their face. *See, e.g., Lorillard Tobacco Co. v.*  
10 *Reilly*, 533 U.S. 525, 571, 121 S. Ct. 2404, 150 L. Ed. 2d 532 (2001) (striking down a facial  
11 challenge to tobacco advertisement regulations); Brief for Petitioners, 2001 WL 185381 at \*i  
12 (framing the question presented in *Lorillard* as a facial challenge). Step one simply asks whether  
13 the ordinance is limited to regulating unprotected speech, such as misleading speech or speech  
14 related to unlawful activity. *See Central Hudson*, 337 U.S. at 566; *Lorillard*, 533 U.S. at 564.  
15 Landlord advertisements for rental units—the target of the first-in-time rule’s speech restrictions—  
16 are not unprotected speech in this sense. Thus, the speech regulated by the first-in-time rule is  
17 protected by the First Amendment.

18 The first-in-time rule falters because it is “more extensive than is necessary to serve” the  
19 governmental interest in preventing discrimination. *Lorillard Tobacco Company v. Reilly* is  
20 instructive regarding this fourth factor. There, Massachusetts imposed advertising restrictions on  
21 tobacco companies, banning outdoor advertising and point-of-sale advertising within 1000 feet of  
22 schools and playgrounds. *Id.* at 534. The Court held that the bans did not have “a reasonable fit

1 between the means and ends of the regulatory scheme” because of their “broad sweep.” *Id.* at 561–  
2 63. The Court held that the failure to engage in “case-specific” analysis of the impact and need for  
3 speech restrictions depending on locations where advertising occurred and the “uniformly broad  
4 sweep” of the ad bans demonstrated an unconstitutional “lack of tailoring.” *Id.* at 563.

5 The first-in-time rule suffers from similar defects. All landlords, regardless of whether they  
6 have any demonstrated history of discrimination, face the first-in-time rule’s speech restrictions.  
7 The “uniformly broad sweep” of the rule without any regard for “case-specific” considerations  
8 demonstrates the same fatal lack of tailoring as in *Lorillard*. Other options do exist for addressing  
9 implicit bias that do not involve restricting landlord speech, as amply demonstrated by the  
10 publications cited by the City. *See, e.g.*, SR-000191–94; Schwemm, *supra* at 508.

11 The City also asserts that the Yims’ First Amendment challenge fails because the Yims  
12 “cannot disprove the existence” of a landlord who unconsciously discriminates. City’s  
13 Opening/Response at 35. But the party that carries the burden of proof on this issue is the City, not  
14 the Yims. As the Court stated in *Lorillard*, the burden rests with the government to demonstrate  
15 that a commercial-speech regulation meets the tailoring requirement of *Central Hudson*: “We  
16 conclude that the Attorney General has failed to show that the outdoor advertising regulations for  
17 smokeless tobacco and cigars are not more extensive than necessary to advance the State’s  
18 substantial interest in preventing underage tobacco use.” *Lorillard*, 533 U.S. at 565. The City here

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1 has likewise failed to show that the first-in-time rule’s speech restrictions are not more extensive  
2 than necessary to advance its anti-discrimination interests.<sup>6</sup>

3 The City also dismisses the restrictions on landlords’ speech here as “minimal.” City’s  
4 Opening/Response at 33–34. But the City’s judgment as to whether the landlords’ speech interests  
5 here are important or not is irrelevant. As the Supreme Court said in *Lorillard*, “there is no *de*  
6 *minimis* exception for a speech restriction that lacks sufficient tailoring or justification.” *Lorillard*,  
7 533 U.S. at 567. Certainly, the speech interest at stake here was not “minimal” for the minority  
8 renters with poor rental histories that plaintiff Scott Davis currently rents to because Davis  
9 maintained flexibility in his rental criteria. SF ¶ 4.

10 The City’s speech restrictions on a landlord’s advertising cannot satisfy intermediate  
11 scrutiny.

## 12 CONCLUSION

13 This Court must obey binding precedent. Contrary to the City’s attempts to question the  
14 binding nature of the cases cited by the Yims, whether it be *Manufactured Housing*, the unduly  
15 oppressive test, or *Mattress Outlet*, these cases stand as good law. Each, in turn, speaks to the

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18 <sup>6</sup> The City also criticizes the Yims’ reliance on the state supreme court case of *Kitsap County v.*  
19 *Mattress Outlet/Gould*, 153 Wn.2d 506, 104 P.3d 1280 (2005), once again raising the dubious  
20 argument that a state supreme court decision is not binding if four justices join the lead opinion  
21 and one concurs. But as discussed above, this depends on the nature of the concurring opinion. As  
22 it happens, *Mattress Outlet* is just like *Manufactured Housing* in this respect: four justices joined  
the lead opinion, one concurred, one concurred only in the result, and three dissented. *Compare*  
*id.* at 506 with *Manufactured Housing*, 142 Wn.2d at 375. As discussed in detail in Part I.a. of this  
brief, a lead opinion is a majority decision if a fifth justice concurs normally, not just “in the result.”  
And much like *Manufactured Housing*, the *Mattress Outlet* dissent repeatedly referred to the lead  
opinion as the “majority.” *Id.* at 518–19, 521–23, 525–29 (Madsen, J., dissenting).

1 constitutional infirmities of this novel and oppressive approach to housing discrimination. The  
2 Yims' motion for summary judgment should be granted and the City's cross-motion denied.

3  
4 **CERTIFICATION OF COMPLIANCE**

I certify that the foregoing motion contains 9,339 words and complies with Local Court Rules.

5  
6 **PACIFIC LEGAL FOUNDATION**

7 Dated: February 7, 2018.

By: s/ Ethan W. Blevins  
8 ETHAN W. BLEVINS, WSBA No. 48219  
9 BRIAN T. HODGES, WSBA No. 31976  
10 10940 NE 33rd Place, Suite 210  
Bellevue Washington 98004  
Telephone: (425) 576-0484  
Email: EBlevins@pacificalegal.org

11 *Attorneys for Plaintiffs*

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23 **PLAINTIFFS' RESPONSE AND REPLY**  
**ON MOTION FOR SUMM. J. - 32**

**PACIFIC LEGAL FOUNDATION**  
10940 NE 33<sup>rd</sup> Place, Suite 210  
Bellevue, Washington 98004  
(425) 576-0484

1 **CERTIFICATE OF SERVICE**

2 I hereby certify that a true copy of the above document was served upon counsel for the  
3 City of Seattle,

4 Roger D. Wynne, WSBA No. 23399, E-Mail: roger.wynne@seattle.gov

5 Sara O’Connor-Kriss, WSBA No. 41569, E-Mail: sara.oconnor-kriss@seattle.gov

6 via the Court’s e-Service application, on February 7, 2018.

7 s/ Ethan W. Blevins  
8 ETHAN W. BLEVINS, WSBA No. 48219